

## EVALUATION REPORT

### CONTRAT/TENDER REF.: SUPPLY OF EQUIPMENT AND SERVICES FOR BREAST CANCER SCREENING - REFERENCE NUMBER: 6811605

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#### 1. Timetable

	DATE	TIME	VENUE
Deadline for the submission of tenders	16/11/2017	16:00	
Preparatory session	17/11/2017	9:30	AICS Jerusalem Office
Tender opening session	17/11/2017	14:30	AICS Jerusalem Office
Technical opening session	21/11/2017	15:00	AICS Jerusalem Office
Financial opening session	24/11/2017	12:00	AICS Jerusalem Office
Meetings	from 17/11/2017	to 24/11/2017	AICS Jerusalem Office

#### 2. Observers

Name	Representing
Cristina Natoli	AICS Jerusalem Office

### 3. Evaluation

#### Preparatory session

The Chairperson informed the Evaluation Committee of the scope of the proposed contract, identified the organisations responsible for preparing the tender dossier, and summarised the essential features of the tender procedure to date, including the evaluation grid published as part of the tender dossier.

#### Tender opening session

The Tender opening report is attached to this report. The Evaluation Committee only considered those tenders, which were found to be suitable for further evaluation following the tender opening session.

On 23/11/2017, another tender was submitted (ITAL TBS), but it was rejected because out of the deadline for the submission (16/11/2017).

#### 3.1 Administrative compliance

The Evaluation Committee used the administrative compliance grid included in the tender dossier to assess the compliance of each of the tenders with the administrative requirements of the tender dossier.

With the agreement of the other Evaluation Committee members, the Chairperson wrote to the following tenderers whose tenders required clarification, offering them the possibility to respond within a reasonable deadline given by the Evaluation Committee depending on clarifications requested (all correspondence is attached in the Annex indicated):

Tender envelope No	Tenderer name	Summary of exchange of correspondence
1	MEDIPHARM	Message n. 1 sent on 20/11/2017 3:36 pm Message n. 2 sent on 21/11/2017 2:40 pm
2	SITTCO	Message n. 1 sent on 17/11/2017 8:14 pm
3	BIO-HIVE	Message n. 1 sent on 17/11/2017 8:21 pm Message n. 2 sent on 20/11/2017 3:39 pm
4	MODERN TECHNOLOGY	No clarifications needed
5	INTERMED	Message n. 1 sent on 20/11/2017 3:41 pm

All tenderers sent the clarifications requested within the given deadline.

The completed Administrative compliance grid is attached.

Basing on the evaluation of documents included in the Envelopes A and further clarifications, the Evaluation Committee decided that all tenders were administratively compliant and should be considered further.

#### 3.2 Technical compliance

Each evaluator on the Evaluation Committee used the Technical evaluation grid included in the tender dossier to assess the compliance of each of the tenders with the technical requirements of the tender dossier. The completed Technical evaluation grids are attached.

With the agreement of the other Evaluation Committee members, the Chairperson wrote to the following tenderers whose tenders required clarification, offering them the possibility to respond within a reasonable deadline given by the Evaluation Committee depending on clarifications requested (all correspondence is attached in the Annex indicated):

Tender envelope No	Tenderer name	Summary of exchange of correspondence
1	MEDIPHARM	Message n. 1 sent on 22/11/2017 4:49 pm Message n. 2 sent on 23/11/2017 2:49 pm Message n. 3 sent on 23/11/2017 4:00 pm
2	SITTCO	Message n. 1 sent on 22/11/2017 4:59 pm Message n. 2 sent on 23/11/2017 2:51 pm
3	BIO-HIVE	Message n. 1 sent on 22/11/2017 4:55 pm
4	MODERN TECHNOLOGY	Message n. 1 sent on 22/11/2017 4:51 pm
5	INTERMED	No clarifications needed

No Tenderer was able to provide a valid ISO 9001 Quality Control certificate, justifying they are only distributors representing manufacturers, which were certified according to the requirements.

After discussing the individual conclusions of the Evaluators, the Evaluation Committee concluded that the following tenders were technically not acceptable due to non-compliance with the requirements listed in the table below. The listed tenders have not been further evaluated and scored.

Tender envelope No	Tenderer name	Reason
2	SITTCO	Technical offer is not compliant with the rule of Origin: - Item A: EU (Belgium) - Item B: China - Item C: China
3	BIO-HIVE	The offer is rejected because containing variant solutions (not acceptable according to Art. 10 of Contract Notice and Art. 20.5 of ITT). Furthermore, the main Option A is not compliant with the rule of Origin: - Item A: Japan - Item B Option A: China - Item C Option A: China
4	MODERN TECHNOLOGY	Technical offer is not compliant with the rule of Origin: - Item A: U.S.A. - Item B: Korea - Item C: China
5	INTERMED	Item A offered (CARESTREAM CR VITA) doesn't support Mammography; Technical offer is not compliant with the rule of Origin: - Item A: China - Item B: U.S.A. - Item C: China

The following tender was technically compliant and has been scored according to the criteria in the ITT.

Tender envelope No	Tenderer name	Technical score
1	MEDIPHARM	59

Technical grid and technical evaluation report are attached as Annexes.

### 3.3 Financial evaluation

The Evaluation Committee checked the technically compliant tenders for arithmetic errors and no arithmetic errors were found.

#### Financial scoring

The Evaluation Committee compared the financial offers to calculate their financial scores:

The financial score of each tender is calculated as follows:

$$\text{Evaluated financial score} = \frac{\text{Financial Offer of the Lowest Bidder}}{\text{Evaluated Financial Offer}} \times 30$$

Tender envelope No	Tenderer name	Financial offer [EUR]	Financial score
1	MEDIPHARM	469,473.00	30

### 3.4 Most economically advantageous tender

The most economically advantageous tender is the technically compliant tender with the best price-quality ratio. The best price-quality ratio is established by weighing technical quality against price on a basis to be determined on a case by case basis:

Tender envelope No	Tenderer name	Overall score Technical score + Financial score	Final ranking
1	MEDIPHARM	89	1

#### 4. Conclusion

##### Verification of documentary evidence for exclusion and selection criteria





The Evaluation Committee checked that the documentary evidence for exclusion and selection criteria for the tender with the highest overall scores were submitted.

The Evaluation Committee verified the documentary evidence for exclusion and selection criteria for the tender with the highest overall scores and the documents were found admissible.

Consequently, the Evaluation Committee recommends that the contract is awarded as follows, taking into account the considerations included in the administrative and technical evaluation reports:

Tender envelope No	Tenderer name	Financial offer [EUR]	Contract value [EUR]
1	MEDIPHARM	469,473.00	469,473.00

#### 5. Signatures

	Name	Signature
Chairperson	Umberto Vitale	
Secretary	David A. Focchini	
Evaluators	Cristian Concolato	
Evaluators	Christian Palomby	



*Agenzia Italiana  
per la Cooperazione allo Sviluppo*

## **AWARD DECISION**

**REF: 6811605**

**Supply of equipment and services for breast cancer screening**

**Maximum budget: EUR 690,000.00**

The Contracting Authority, having examined the evaluation report prepared by the Evaluation Committee on 24/11/2017, acknowledges that the Evaluation Committee recommends that the Company MEDIPHARM is awarded the contract with a contract value of EUR 469,473.00.

The Contracting Authority approves the evaluation report.

Following the Evaluation Committee's recommendation, the Contracting Authority takes the decision to award the contract to the Company MEDIPHARM, the latter being the tenderer who provides the most economically advantageous tender while meeting the selection criteria.

29th November 2017

The Director of the Italian Agency for Development Cooperation  
Jerusalem Office

Cristina Natoli